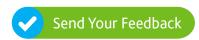


CREDIT OPINION

20 March 2025

New Issue



RATINGS

Alandsbanken Abp

Domicile	MARIEHAMN, Finland
Long Term CRR	A2
Туре	LT Counterparty Risk Rating - Fgn Curr
Outlook	Not Assigned
Long Term Debt	Not Assigned
Long Term Deposit	A3
Туре	LT Bank Deposits - Fgn Curr
Outlook	Positive

Please see the <u>ratings section</u> at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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Alandsbanken Abp

Update following ratings affirmation; outlook changed to positive

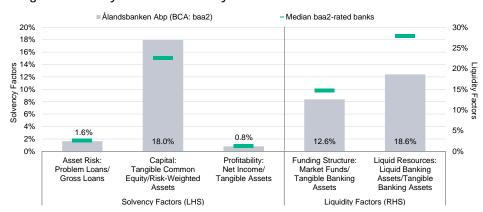
Summary

Moody's has assigned A3/P-2 deposit ratings to Ålandsbanken Abp (Ålandsbanken or Bank of Åland) and a Baseline Credit Assessment (BCA) of baa2. The long-term deposit ratings carry a positive outlook.

The A3 deposit ratings reflect Ålandsbanken's strong franchise focusing on private banking customers in Finland and Sweden, reflected in the baa2 BCA, and two notches of uplift due to the large volumes of junior depositors sharing losses in the case of a failure, as indicated by Moody's Advanced Loss Given Failure (LGF) analysis.

The baa2 BCA reflects the bank's franchise as a universal bank on the Åland islands, and its private banking focus in Finland and Sweden, with robust capitalisation, strong asset quality underpinned by high share of mortgage lending, and diversified earnings, balanced against concentration risks in its loan and depositor base.

Exhibit 1
Rating Scorecard - Key financial ratios as of year-end 2024



These represent our <u>Banks</u> methodology scorecard ratios, whereby asset risk and profitability reflect the weaker of either the three-year average and the latest annual figure. The capital ratio is the latest reported figure. The funding structure and liquid resource ratios reflect the latest fiscal year-end figures. *Source: Moody's Ratings*

Credit strengths

- » Strong asset quality underpinned by high level of mortgages
- » Higher capitalisation due to transfer of mortgages to Borgo AB (publ)
- » Diversified and improving earnings from banking, investment and wealth management services

» Ample liquidity to meet potential funding volatility

Credit challenges

- » Less granular than peers, loan book
- » Concentrated depositor base and high share of uninsured deposits

Outlook

» The positive outlook on the long-term deposit ratings reflects our view that during the coming 12 to 18 months, Alandsbanken will sustain its strong financial fundamentals with a very strong TCE/RWA ratio relative to peers, resilient recurring profitability and low levels of problem loans.

Factors that could lead to an upgrade

» Alandsbanken's ratings could be upgraded if solvency factors continue remaining strong, including a long-term TCE/RWA above 16%, and maintaining strong recurring profitability and efficiency. The ratings could also be upgraded if the volumes of loss absorbing liabilities were to increase significantly, triggering a higher uplift in our Advanced LGF analysis.

Factors that could lead to a downgrade

» Alandsbanken's ratings could be downgraded if credit quality significantly deteriorates; if capitalisation declines unexpectedly; if recurring profitability is weakened; or if the banks funding sources are materially affected, thus weakening its liquidity. Furthermore, if the banks share of junior deposits declines, the ratings could be downgraded as per our Advanced LGF analysis.

Key indicators

Exhibit 2
Alandsbanken Abp (Consolidated Financials) [1]

	12-24 ²	12-23 ²	12-22 ²	12-21 ²	12-20 ²	CAGR/Avg. ³
Total Assets (EUR Million)	4,923.4	5,340.0	5,896.8	6,633.1	6,033.6	(5.0)4
Total Assets (USD Million)	5,098.2	5,898.9	6,293.3	7,516.1	7,382.4	(8.8)4
Tangible Common Equity (EUR Million)	295.3	287.0	270.0	277.9	265.3	2.74
Tangible Common Equity (USD Million)	305.8	317.0	288.1	314.9	324.6	(1.5)4
Problem Loans / Gross Loans (%)	1.6	1.6	1.6	1.2	0.9	1.4 ⁵
Tangible Common Equity / Risk Weighted Assets (%)	18.0	16.2	13.9	14.1	15.9	15.6 ⁶
Problem Loans / (Tangible Common Equity + Loan Loss Reserve) (%)	19.0	20.4	24.1	20.2	14.0	19.5 ⁵
Net Interest Margin (%)	2.1	1.8	1.1	1.0	1.0	1.4 ⁵
PPI / Average RWA (%)	3.9	3.4	2.1	2.9	2.8	3.0 ⁶
Net Income / Tangible Assets (%)	1.0	0.9	0.4	0.6	0.5	0.75
Cost / Income Ratio (%)	69.5	69.5	76.8	70.6	70.9	71.4 ⁵
Market Funds / Tangible Banking Assets (%)	12.6	18.0	16.0	22.3	20.5	17.9 ⁵
Liquid Banking Assets / Tangible Banking Assets (%)	18.6	18.2	20.2	22.2	20.7	20.0 ⁵
Gross Loans / Due to Customers (%)	101.9	107.9	103.4	118.0	113.0	108.85

[1] All figures and ratios are adjusted using Moody's standard adjustments. [2] Basel III - fully loaded or transitional phase-in; IFRS. [3] May include rounding differences because of the scale of reported amounts. [4] Compound annual growth rate (%) based on the periods for the latest accounting regime. [5] Simple average of periods for the latest accounting regime. [6] Simple average of Basel III periods.

Sources: Moody's Ratings and company filings

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on https://ratings.moodys.com for the most updated credit rating action information and rating history.

Profile

Ålandsbanken Abp (Ålandsbanken) is a Finnish bank that was originally established in 1919 on the Aland Islands, an autonomous region of Finland. The bank provides personal banking, business banking, wealth management, and investment services. Ålandsbanken has a subsidiary, Crosskey Banking Solutions (Crosskey), which provides IT-solutions for banks and other financial companies.

In Finland and Sweden, the main focus is Private/Premium Banking, wealth management and investment services with offices located in the larger urban areas. On the Åland Islands, the bank offers a full product range of banking services. Ålandsbanken has a market share of above 50% on the Åland Islands for banking, as well as <1% of Private Banking in Sweden and >1% of Private Banking in Finland.

Recent developments

Q4 2024: Ålandsbanken was named the best Private Banking operator in Finland in Kantar Prospera's Private Banking Finland survey. This was the fourth year in a row that they received this price. In the survey, Ålandsbanken's customers were also the ones most willing to recommend the bank to others.

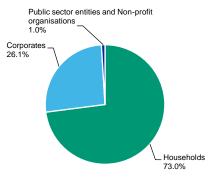
Detailed credit considerations

Strong asset quality with concentration toward affluent households and their companies

Ålandsbanken has a history of strong asset quality, with loan portfolios dominated by mortgages in the Aland Islands, Finland and Sweden. The problem loans/gross loans ratio was 1.6% as of year-end 2024, unchanged from year-end 2023.

By end of year 2024, the loan book consisted of 53% mortgages, 26% corporate loans, and 20% other household lending.

Exhibit 3 Ålandsbanken's loan book breakdown as of year-end 2024



Source: Company reports and Moody's Ratings

During 2023 and 2024 Ålandsbanken transferred a majority of its Swedish mortgage portfolio to Borgo, a mortgage bank created, and jointly owned by, Ålandsbanken and several other Swedish banks. The transfer of mortgages amounted to SEK 5.8 billion in 2023 and SEK 3.0 billion in 2024. These transfers of low risk loans partly drove an increase in the share of problem loans to remaining gross loans (1.6% at end of 2024, up from 0.9% in 2020), as the remaining loans left on balance sheet, largely comprised of lending to corporates comprised a higher proportion of problem loans.

The mortgage underwriting differs in Sweden and Finland for Ålandsbanken. In Sweden, the bank grands mortgages up to 85% loan-to-value (LTV) and maximum five times debt to income. In Finland and the Åland Islands, mortgages are granted up to 75% LTV, which is meaningfully lower than the regulatory cap of 90%. Higher LTV's may be approved if additional collaterals or guarantees are provided.

Due to the focus on affluent individuals and their companies, there is a higher concentration risk compared with similarly sized banks, with lower granularity in the loan exposures. Although affluent customers will have very strong balance sheets, the concentration risk implies that if customers with larger exposures default, it will have a visible deterioration in Ålandsbanken's loan performance.

We expect Ålandsbanken's loan quality to remain stable over the next 12-18 months due to our forecast of a mild expansion in Swedish and Finish economies during 2025. The assigned asset risk score of baa2, incorporates four negative adjustments, reflecting the concentration risks in the loan portfolio.

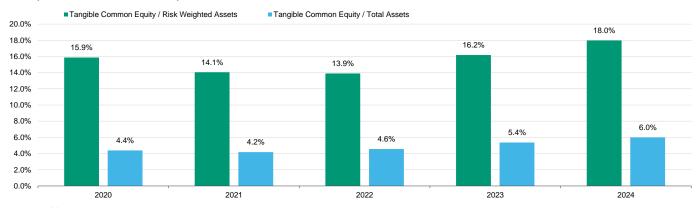
Higher capitalisation due to lower risk weighted assets

Ålandsbanken ended 2024 with a strong capital position, reporting tangible common equity (TCE) to risk-weighted assets ratio of 18.0%, improving from 16.2% in prior year, largely due to transferring mortgages to Borgo and strong internal capital generation.

Ålandsbanken has an internal target to maintain a CET1 ratio buffer 1.75-3 percentage points above its regulatory requirements. At end of 2024, the CET1 ratio was 5.1 percentage points above its 9.3% requirement. The bank's pillar 2 requirement was 1.0% at end of 2024.

Exhibit 4

Development of Ålandsbanken's capital metrics



Source: Moody's Ratings

Ålandsbanken's long term dividend policy targets a minimum 60% payout ratio. For 2024 they aim to pay out 70% of earnings in an ordinary dividend and an additional 10% as an extra dividend, totaling 80% of earnings.

Ålandsbanken's leverage, measured as TCE to total assets, improved to 6.0% in year end 2024 from 5.4% a year earlier. We expect that the long term leverage ratio to hover around 5%, leading to negative adjustments in the assigned capital score as per Moody's Banks methodology.

Our assigned Capital score of aa3 incorporates one negative adjustments to reflect the bank's nominal leverage.

Diversified revenues and higher net interest income drive earnings

Ålandsbanken has diversfied revenues due to its focus on both lending and asset management, but also selling IT services to other banks (see exhibit below). Net income to tangible assets ratio was a strong 1.0% in 2024, increasing from 0.9% a year earlier. We expect earnings to come back down in the coming 12-18 months as rates come down. However, as IT service revenues increase over time, recurring profitability could improve.

■Net interest income Net commission income ■Net IT income Other operating income 100% 90% 10% 16% 13% 14% 80% 70% 37% 35% 60% 43% 44% 44% 50% 40% 30% 47% 20% 38% 38% 34% 10% 0% 2020 2021 2022 2023 2024

Exhibit 5 Ålandsbanken's profitability breakdown by income class

Source: Company reports and Moody's Ratings

Ålandsbanken's robust profitability is due to its diversification despite its limited size, both by geography and product line. 46% of revenue comes from Finland, 29% of revenue from Sweden and 25% from the Aland Islands. Of these revenues, 35% was attributable to deposits and daily banking services, 28% from investment services and 19% from financing services. IT Services stood for 16% of revenue, comprising of revenue from the subsidiary Crosskey.

The C/I-ratio was 69.5% which is higher than peers', and reflects the high costs related to Crosskey which is an IT-company. As the company gains scale through growing partnerships, the C/I ratio will likely improve, with better earnings as a result.

We assign a Profitability score of baa2. We believe this reflects the fact that profitability will likely stabilize or deteriorate somewhat during the next 12-18 months due to interest rate declines, partly offset by increasing revenues from Crosskey.

Deposit funded but with concentration in depositors

Ålandsbanken mainly relies on deposit funding, representing 80% of funding excluding equity. Private banking customers may be represented both as private and corporate depositors, which creates a concentration risk for Ålandsbanken. Due to the nature of the private banking franchise, the share of uninsured deposits is large. Uninsured deposits are typically more volatile, and exhibit a higher likelihood of flowing out of the bank in case of reputational damage. However, Ålandsbanken's strong record of attracting deposits during times of market volatility reflects the bank's focus on building strong relationships with its customers and the trust they place in the bank.

Ålandsbanken also uses covered bonds to finance its mortgage portfolio. We consider this type of funding to have lower refinancing risk than unsecured bonds due to the liquidity in the market during times of stress. Ålandsbanken has no unsecured bonds outstanding.

Ålandsbanken's funding structure score of baa2 reflects the market funds to tangible banking assets ratio is 12.6% and negative adjustments for depositor concentration.

Ample volumes of high quality liquid assets to meet shifts in deposit flows

Ålandsbanken has a prudent approach to asset liability management and has ample liquid resources to meet shifts in deposit flows, including large volumes of unencumbered mortgages that can be used to place as collateral in covered bonds to use in repo transactions with the European Central Bank (ECB).

Ålandsbanken's liquid banking assets / tangible banking assets as of year-end 2024 was 18.6%. They had a liquidity reserve amounting to €1,077 million, consisting of Aaa rated covered bonds, cash including deposits at central banks, sovereign and sub-sovereign bonds. The liquidity reserve consists of 86% High Quality Liquid Assets (HQLA), which results in an HQLA/TBA ratio of 19.0%, unchanged since year-end 2023.

Ålandsbanken's NSFR ratio was 118% in year-end 2024, up from 109% in year-end 2023. The LCR ratio had gone up to 169% in year-end 2024 from 156% in year-end 2023. These ratios are above regulatory and internal requirements.

Ålandsbanken's ALM strategy aims to match a significant part of both assets and liabilities on a floating rate. They can use derivatives to swap fixed interest to floating for their assets and liabilities. To manage the FX risk that arise by holding assets and liabilities in both Euro and SEK, they use different FX swaps, forwards and spots. The FX risk mainly occurs in SEK through activities via the Swedish branch.

The Liquidity score of baa2, reflects the high levels of HQLA assets.

Source of facts and figures cited in this report

Unless noted otherwise, the bank-specific figures originate from the bank's reports and Moody's Banking Financial Metrics. All figures are based on our own chart of accounts and may be adjusted for analytical purposes. Please refer to the document <u>Financial Statement</u> Adjustments in the Analysis of Financial Institutions, published on 8 April 2024.

ESG considerations

Alandsbanken Abp's ESG credit impact score is CIS-2

Exhibit 6

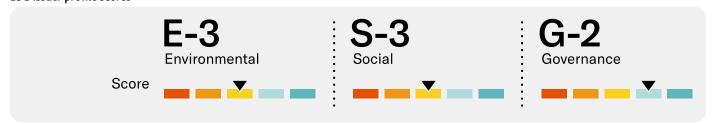
ESG credit impact score



Source: Moody's Ratings

Ålandsbanken's Credit Impact Score of CIS-2 reflects the limited credit impact of ESG considerations on the ratings.

Exhibit 7
ESG issuer profile scores



Source: Moody's Ratings

Environmental

Ålandsbanken faces moderate environmental risks primarily because of its portfolio exposure to carbon transition risk as a diversified bank. In line with its peers, the bank is facing mounting business risks and stakeholder pressure to meet broader carbon transition goals. In response, Ålandsbanken is developing its climate risk and portfolio management capabilities. It is proactively engaging with customers and stakeholders to reduce their footprint by initiating the Åland index.

Social

Ålandsbanken faces moderate industry-wide social risks related to regulatory and litigation risks, requiring high compliance standards. These risks are mitigated by the bank's developed policies and procedures. High cyber and personal data risks are mitigated by the bank's strong IT framework. As retail bank providing services to clients in Sweden and Finland, Ålandsbanken has moderate exposure to customer relations risks. Ålandsbanken's focus on affluent and wealthy clients highlights the importance of customer relations and

reputational risks. Data security and customer privacy are critical for banks, particularly in the retail segment because they access large amounts of personal data. Fines and reputational damage as a result of product mis-selling, misrepresentation and other types of misconduct are also key social risks. Continued investments in technology and the bank's long track record of handling sensitive customer data, as well as appropriate culture and governance and compliance functions that ensure adherence to regulatory standards, help to manage the associated credit risk.

Governance

Ålandsbanken faces low governance risks and its risk management, policies and procedures are in line with industry best practices. Ålandsbanken is a regional bank with niche focus on affluent customers which creates some concentration risks in depositors but has a strong track record of good risk management and financial strategy. The bank has a clear and simple organisational structure. The bank has some concentration in ownership with the largest owner controlling 29.78% of votes, however, the bank's board of directors has a majority of independent directors.

ESG Issuer Profile Scores and Credit Impact Scores for the rated entity/transaction are available on Moodys.com. In order to view the latest scores, please click here to go to the landing page for the entity/transaction on MDC and view the ESG Scores section.

Support and structural considerations

Loss Given Failure

Ålandsbanken's A3 deposit ratings reflect the baa2 BCA and two notches of uplift as per Moody's Advanced LGF. Ålandsbanken is subject to the EU Bank Recovery and Resolution Directive, which Moody's considers an Operational Resolution Regime. For this analysis, Moody's assumes that equity and losses stand at 3% and 8%, respectively, of tangible banking assets in a failure scenario. The ratings agency also assumes a 25% run-off of "junior" wholesale deposits and a 5% run-off in preferred deposits. Moreover, Moody's assigns a 25% probability to junior deposits being preferred to senior unsecured debt. For Ålandsbanken, Moody's assesses a 26% proportion of junior deposits over total deposits. These are in line with the rating agency's standard assumptions.

In line with the Advanced LGF analysis, Ålandsbanken's junior depositors are likely to face very low loss given failure, because of the substantial buffer of loss-absorbing obligations protecting depositors.

The minimum requirements of own funds and eligible liabilities (MREL) do not currently oblige Ålandsbanken to issue MREL eligible debt and therefore do not affect the Advanced LGF analysis.

Government support

Due to Ålandsbanken's limited market share in Finnish deposits of 1.3%, Moody's assesses the probability of government support in case of failure to be low, providing no further uplift in the ratings.

About Moody's Bank Scorecard

Our scorecard is designed to capture, express and explain in summary form our Rating Committee's judgement. When read in conjunction with our research, a fulsome presentation of our judgement is expressed. As a result, the output of our scorecard may materially differ from that suggested by raw data alone (though it has been calibrated to avoid the frequent need for strong divergence). The scorecard output and the individual scores are discussed in rating committees and may be adjusted up or down to reflect conditions specific to each rated entity.

Rating methodology and scorecard factors

Exhibit 8

Rating Factors

Macro Factors						
Weighted Macro Profile Strong +	100%					
Factor	Historic Ratio	Initial Score	Expected Trend	Assigned Score	Key driver #1	Key driver #2
Solvency						
Asset Risk						
Problem Loans / Gross Loans	1.6%	a1	\leftrightarrow	baa2	Sector concentration	
Capital						
Tangible Common Equity / Risk Weighted Assets (Basel III - transitional phase-in)	18.0%	aa2	\leftrightarrow	aa3	Expected trend	Nominal leverage
Profitability						
Net Income / Tangible Assets	0.8%	baa1	\leftrightarrow	baa2	Expected trend	
Combined Solvency Score		a1		a3		
Liquidity						
Funding Structure						
Market Funds / Tangible Banking Assets	12.6%	a2	\leftrightarrow	baa2	Deposit quality	
Liquid Resources						
Liquid Banking Assets / Tangible Banking Assets	18.6%	baa2	\leftrightarrow	baa2	Stock of liquid assets	
Combined Liquidity Score		a3		baa2		
Financial Profile		a2		baa1		
Qualitative Adjustments				Adjustment		
Business Diversification				0		
Opacity and Complexity				0		
Corporate Behavior				0		
Total Qualitative Adjustments				0		
Sovereign or Affiliate constraint				Aa1		
BCA Scorecard-indicated Outcome - Range				a3 - baa2		
Assigned BCA				baa2		
Affiliate Support notching				0		
Adjusted BCA				baa2		

in-scope	% in-scope	at-failure	% at-failure
(EUR Million)	·	(EUR Million)	
921	18.8%	1,306	26.6%
3,779	77.1%	3,394	69.2%
2,797	57.0%	2,657	54.2%
983	20.0%	737	15.0%
31	0.6%	31	0.6%
26	0.5%	26	0.5%
147	3.0%	147	3.0%
4,904	100.0%	4,904	100.0%
	(EUR Million) 921 3,779 2,797 983 31 26 147	(EUR Million) 921 18.8% 3,779 77.1% 2,797 57.0% 983 20.0% 31 0.6% 26 0.5% 147 3.0%	(EUR Million) (EUR Million) 921 18.8% 1,306 3,779 77.1% 3,394 2,797 57.0% 2,657 983 20.0% 737 31 0.6% 31 26 0.5% 26 147 3.0% 147

Debt Class	De Jure	De Jure waterfall De Facto waterfall			Notching		LGF	Assigned	Additional Preliminary	
	Instrumen volume + subordinatio	ordinatio	Instrument on volume + o subordinatio	ordination	•	De Facto	Notching Guidance vs. Adjusted BCA		Notching Rating Assessment	
Counterparty Risk Rating	19.2%	19.2%	19.2%	19.2%	3	3	3	3	0	a2
Counterparty Risk Assessment	19.2%	19.2%	19.2%	19.2%	3	3	3	3	0	a2 (cr)
Deposits	19.2%	4.2%	19.2%	4.2%	2	2	2	2	0	a3

Instrument Class	Loss Given	Additional	Preliminary Rating	Government	Local Currency	Foreign	
	Failure notching	notching	Assessment	Support notching	Rating	Currency	
						Rating	
Counterparty Risk Rating	3	0	a2	0	A2	A2	
Counterparty Risk Assessment	3	0	a2 (cr)	0	A2(cr)		
Deposits	2	0	a3	0	A3	A3	

^[1] Where dashes are shown for a particular factor (or sub-factor), the score is based on non-public information. Source: Moody's Ratings

Ratings

Exhibit 9

Moody's Rating
Positive
A2/P-1
A3/P-2
baa2
baa2
A2(cr)/P-1(cr)

Source: Moody's Ratings

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